

Interested in joining us?

Excello Law offers an opportunity for entrepreneurial lawyers to focus on what they do best.

We are rewriting the rules on legal services provision. If you would like to be part of our journey please complete the questionnaire below and email it with your CV to:

info@excellolaw.co.uk

Offers are made following telephone interview and at least 2 rounds of personal interview and checks by our insurer. Details of 3 professional referees will be required.

Questionnaire

1. How did you hear of Excello Law?

2. Why are you looking to make the move from your present position?

3. Why do you wish to join Excello Law?

Excello Law



Your work, your life on your terms



"The move to Excello Law made perfect sense for me. I am now part of a dynamic team of collaborative lawyers and I can give my undivided attention to working with my clients at all times."

Jacqueline Cooper

Company Commercial and Partnership Law

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What makes Excello Law original and innovative?

As a profession, we are now witnessing a rapid rate of change driven by:

- Client demand for efficient and cost effective legal services;
- The increasing costs of running a law firm;
- Increased competition; and
- Liberalization driven by the Legal Services Act.

We believe these factors create a perfect opportunity for those who are entrepreneurial and creative in how they deliver legal services. At Excello Law we are working together to meet these individual challenges head on and building a legal services provider fit for the 21st Century. As a result, we have established ourselves as a leading innovative law firm with a reputation for technical expertise and commercial insight.

Our dynamic approach to delivering legal services

Why solicitors join Excello Law.

- A legal services provider built around lawyers looking to challenge existing thinking and create the new way forward.
- At Excello Law we have coined the phrase “collaborative entrepreneurship”. This is because our lawyers are all entrepreneurs but they recognise that by working as a team, they will reap far greater rewards by building new, stronger and more profitable client relationships than they otherwise would acting on their own.
- A conscious move away from an obsolete pyramid model and billable hours / units.
- Our solicitors enjoy all the benefits of practicing law within a dynamic business, whilst avoiding many of the known pitfalls of traditional practice such as the office politics, general inflexibility, daily commute and unnecessary administration and policies.
- We adopt a modern approach to delivering legal services, which means our solicitors work efficiently and provide excellent client service.
- The Excello Law proposition turns the traditional law firm model on its head, giving solicitors who work with us greater control over their destiny together with fairer financial rewards for their efforts.
- Relieved of these constraints, our solicitors tend to be happier which is reflected in the strong relationships they build with their clients and work colleagues.

“ At Excello Law we put you and your client centre stage. Our goal is to build a disruptive legal services provider where entrepreneurs who are passionate about what they do can excel. ” **George Bisnought** Managing Director



Why clients choose Excello Law.

Our proposition is attractive to clients because we offer:

- A unique and personal service where you are able to focus on your clients’ business needs without the distractions and pressures associated with a traditional practice.
- An absolute and unshakeable commitment to providing commercial value through the entire tenure of each transaction.
- A senior commercial legal team available and ready when required to support clients and ensure we deliver a complete legal service that meets all of your clients’ business needs.
- The ability to reverse engineer corporate business solutions from a totally client centric perspective – “You tell us what you want, we provide exactly that.”
- The benefit of knowing that you are free to make decisions on appropriate fee structures which are based on the value of the legal services provided rather than unrealistic practice targets and pressures.
- A totally transparent financial modelling that allows the client to manage legal spend without surprise.
- Legal services delivered only by skilful and experienced professionals through a flexible and accessible practice model which offers a value for money proposition that is difficult to match within any traditional practice.

Excello Law offers a powerful blend of experience, innovation and enthusiasm.

We offer our solicitors the following benefits and support:

- Professional Indemnity insurance.
- For sole practitioners, we offer a compelling solution to the need to pay substantial run off insurance.
- A significant proportion of the profit costs they generate.
- Collaborative working.
- Percentage based fees for client referrals.
- The ability to set your own targets and dictate your own fee income.
- An online case and finance management system.
- On-line precedent and know-how database.
- An interactive intranet.
- Access to a national network of business centres for meetings.
- Use of a national brand to build credibility.
- Credit control function.
- Support with marketing / client development.
- Stationery and business cards.
- A team of like minded solicitors who meet regularly.
- The opportunity to earn free CPD points and discounts against CPD authorised courses.
- Access to web and video conferencing
- The ability to choose where and when you work.
- An improved work / life balance, allowing you to enjoy a more rewarding career.
- Social committee who arrange regular social events.